



### Customer needs

- Enhance the % of on-time delivery for customer orders
- Fulfil the customer orders with the requested products' quality
- Reduce and/or control the inventory levels
- Purchase only when needed raw or manufacturing materials
- Select the best possible vendor.



### NOW

is a new family of software products with innovative functions and modules. It is build with Object Oriented technology to offer Web based solutions to inventory and warehouse management, purchasing and sales.

**NOW** is divided into areas that can be installed separately:

- ✓ Warehouse, to handle the materials' transactions, their availability and the stock balance and valuation.
- ✓ Order to process all 'Order type' transactions: Sales (Customer service), Purchase (Material replenishment and purchase), Internal Order (Materials reservation and warehouses' balance).

### Business case

**Sales** Satisfying customers is becoming an ever increasing challenge. The ability to smoothly and efficiently enter, track, allocate, ship and invoice a sales order is essential to any production company.

**Inventory** Verifying stock levels and forecasting future needs is essential for effective management in any manufacturing company. Knowing the quantity of a particular item in stock is not sufficient. Other factors such as the packaging or put-up, the batch or lot identity and the origin of the goods in that roll/piece/bale/package is essential for the correct fulfilment of customer orders.

**Material Replenishment and Purchase Orders** To manage a company with profit it is necessary to find the best source based on price, delivery, quality and past performance.



### NOW Competitive advantages

**Technology Independence:** **NOW** is accessed by all browser enabled devices, J2EE Standards Compliant, Platform independent, Working with all market accepted databases, **Linux** ready.

**Easy Integration** with current customer applications, Manages XML and has Native access to WEB Services.

**Personal Productivity:** New, easy-to-use, customizable user interface, Automatically retrieves language from browser, Drill-down functions, Integrated Business Intelligence tools

**Functions uniqueness:** Integrated management of products and services, Configurable product code structure (till 10 keys), Management of logical (lot, element, quality) and physical (warehouse, zone, location, container) inventory, User definable and configured processes, Operations driven by user defined templates, User defined policies drive application logic

**Technological uniqueness:** **NOW** has a Web-Based Architecture and the end-user interfaces the application (JAVA) through a Browser.

### Key questions for your business

How satisfied are your customers of your delivery time?  
How many orders you do not acquire due to not acceptable delivery time?  
How many customer claims do you handle due to a mismatch with the requested quality?  
What's the cost of your inventory?

### More specific questions

Can your product article code identify lot, dye bath, quality?  
Can you use different unit of measurement?  
Can your orders system manage collections, open orders and assortments, samples, exclusives?  
Can your inventory system deal with multiple quality levels and handle allocations by customer order and warehouse location?

### Value proposition

**NOW** is defined by our customer as the richest solution from the functions point of view.  
It fits the needs of companies of any size, from small ones to multi-locations and multi-countries.  
It is easily installed in any environment.  
It is a leading-edge solution for technology, multiplatform, compliant with world standards, interfaced by end-users through a browser.

For Business Executives who require a tight control over their stock and production costs and who seek a competitive advantage through highest quality and best logistics, Datatex **NOW** delivers

- process and logistic control based on industry standard technology
- best of breed integration in existing business- and IT environment
- quick returns

allowing utilisation of existing investments.

**Datatex**, as a market leader, is in the prime position to solve the customer specific requirements.

From worldwide corporations to small highly specialized companies, from total vertical integration to single stage production, **datatex** has set up and runs over 350 implementations located in 38 countries, in 14 different languages, assisted by 5 main offices and a dedicated network of local partners.

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